



# **OFFERING** MEMORANDUM

### THE PARTNERS

#### **MATT KRAMER**

MANAGING PARTNER

MKramer@centurypartnersre.com

(818) 601-4595 | CA DRE LIC #01995909

#### **KYLE GULOCK**

MANAGING PARTNER KGulock@centurypartnersre.com (818) 493-0493 | CA DRE LIC #01861385

#### **JOSHUA BERGER**

MANAGING PARTNER

JBerger@centurypartnersre.com

(310) 270-3308 | CA DRE LIC #01984719

#### **SCOTT REID**

PARASELL, INC. BROKER OF RECORD Scott@parasellinc.com (949) 942-6578 | OK License #183646



Century Partners Real Estate, Inc. (310) 362-4303 | CA DRE LIC #02235147 Los Angeles, CA





## **INVESTMENT HIGHLIGHTS**



PRICE: \$4,153,846 CAP RATE: 6.50% NOI: \$270,000

#### THE INVESTMENT

- New 20-year lease with 10% rent increases every 5 years.
- Ideally located outparcel to Walmart Supercenter on a high-traffic corner.
- Brand-new construction drive-thru.

#### **MARKET SUMMARY**

- Prime location: Outparcel to Walmart Supercenter on signalized corner
- Significant surrounding retail including ALDI, McDonald's, Hobby Lobby, Applebee's, Taco Bell, Chick-fil-A, and more.
- Convenient proximity: Across from Ada Gaming Center (360 gaming machines), 1.2 miles from East Central University (3,500 students), and 1.3 miles from Mercy Hospital Ada (156 beds).
- Close to hotels: Within 2 miles of key accommodations: Hampton Inn & Suites (76 rooms), La Quinta Inn & Suites (70 rooms), Holiday Inn Express & Suites (84 rooms), and SureStay Plus by Best Western (44 rooms).

#### **TENANT DETAILS**

- Significant national footprint: Whataburger has over 900 locations in 14 states
- Vibe Restaurants operates 130+ quick-service locations across multiple states, operating brands like Little Caesars, Wingstop, and Whataburger.



#### **PROPERTY INFORMATION**

Property Address: 1501 North Country Club Road

Ada, OK 74820

**Building Size: 2,867 SF** 

Lot Size: 1.10 AC

#### **LEASE SUMMARY**

**Tenant:** Vibe Restaurants - VWB Legacy Holdings, LLC

**Brand:** Whataburger

**Lease Type:** Absolute triple net (NNN)

Landlord Responsibilities: None

**Monthly Rent:** \$22,500

**Annual Rent:** \$270,000

Rent Increases: 10% every 5 years

Lease Commencement: November 1, 2024

**Lease Expiration:** 20 Years

**Option Periods:** Four - 5 year options

#### THE OFFERING

PRICE: \$4,153,846 CAP RATE: 6.50% NOI: \$270,000

#### **RENT SCHEDULE**

	Annual Rent	<b>Monthly Rent</b>	Rent/SF	Cap Rate
Years 1 - 5	\$270,000	\$22,500	\$7.85	6.50%
Years 6 - 10	\$297,000	\$24,750	\$8.63	7.15%
Years 11 - 15	\$326,700	\$27,225	\$9.50	7.87%
Years 16 - 20	\$359,370	\$29,947	\$10.45	8.65%
Option 1	\$395,307	\$32,942	\$11.49	9.52%
Option 2	\$434,838	\$36,236	\$12.64	10.47%
Option 3	\$478,321	\$39,860	\$13.90	11.52%
Option 4	\$526,154	\$43,846	\$15.29	12.67%













**Headquarters** 

**Founded** 

No. of Employees

San Antonio, TX

1950

50,000+

900 locations in operation across 14 states in the US

Whataburger, founded in 1950 by Harmon Dobson in Corpus Christi, Texas, has become a beloved staple of American fast food, renowned for its large, customizable burgers and 24/7 service. Now headquartered in San Antonio, Texas, since 2009, Whataburger has grown to over 900 locations across 14 states, with a strong presence in the Southern U.S., particularly in Texas, which accounts for more than 700 of its outlets.

The chain's distinctive orange-and-white-striped A-frame buildings and focus on made-to-order meals have built a loyal customer base over its seven decades of operation. Recently, Whataburger has been actively expanding into new markets such as Kansas, Tennessee, and Colorado, capitalizing on its brand recognition and regional following. With continued growth plans and a menu that resonates across different demographics, the company's business potential remains robust, supported by a mix of tradition and strategic innovation.





# **TENANT OVERVIEW**



**Vibe Restaurants** operates a rapidly growing portfolio of over 130 quick-service restaurant locations, partnering with some of the biggest names in the industry like Little Caesars, Wingstop, and Whataburger.

With a commitment to delivering top-tier food quality and unmatched customer service, Vibe Restaurants has successfully expanded across multiple states, offering a consistent, reliable dining experience. Their approach is grounded in operational efficiency, strong franchise partnerships, and a focus on community-driven service. As they continue to grow, Vibe Restaurants plays a key role in shaping the future of the quick-service restaurant sector.







₹ 76 RESTAURANTS

• 9 STATES

■ 59 RESTAURANTS

• 10 STATES





Vibe Whataburger Brings Bold Flavors and Big Fun to Midwest City, Oklahoma!



# MARKET OVERVIEW

Ada, Oklahoma, presents strong market potential for restaurant businesses, driven by a growing population, its role as a regional hub, and the presence of East Central University. The influx of students, faculty, and healthcare professionals from local institutions creates consistent demand for dining options, especially in casual and fast-food segments. Additionally, Ada serves surrounding rural communities, enhancing foot traffic to local businesses. With limited competition in certain niche cuisines, there is ample opportunity for new and diverse restaurant concepts to thrive. Low operational costs and supportive community development initiatives further increase the city's business potential for restaurant entrepreneurs.



# SUBJECT PROPERTY DEMOGRAPHICS

16,658
RESIDENTS
WITHIN 5-MILE RADIUS

7,457
HOUSEHOLDS
WITHIN 5-MILE RADIUS

\$56,905 HOUSEHOLD INCOME (AVG)

# CONFIDENTIALITY & DISCLAIMER STATEMENT

This document has been prepared by Century Partners Real Estate, Inc. and has received approval for distribution from all necessary parties. While every effort has been made to provide accurate information, neither Century Partners nor the entities represented by Century Partners make any guarantees, warranties, or representations regarding the completeness of the materials presented in this document or in any other written or oral communications that have been transmitted or made available.

Certain documents may have been summarized, and these summaries do not claim to represent or constitute a legal analysis of the contents of those documents. Neither Century Partners nor the entities represented by Century Partners assert that this document contains all-inclusive information or encompasses all the data you may require.

Any financial projections and/or conclusions presented in this document are provided solely for reference purposes and have been developed based on assumptions and conditions that were in effect at the time the evaluations were conducted. These projections and conclusions do not claim to reflect changes in economic performance, local market conditions, economic and demographic statistics, or other business activities subsequent to the date of this document's preparation. Recipients of this document are strongly encouraged to conduct their independent evaluation of the subject matter and/or asset(s) discussed in this document.

#### THE PARTNERS

#### **MATT KRAMER**

MANAGING PARTNER

MKramer@centurypartnersre.com

(818) 601-4595 | CA DRE LIC #01995909

#### **KYLE GULOCK**

MANAGING PARTNER
KGulock@centurypartnersre.com
(818) 493-0493 | CA DRE LIC #01861385

#### **JOSHUA BERGER**

MANAGING PARTNER

JBerger@centurypartnersre.com

(310) 270-3308 | CA DRE LIC #01984719

#### **SCOTT REID**

PARASELL, INC. BROKER OF RECORD Scott@parasellinc.com (949) 942-6578 | OK License #183646



Century Partners Real Estate, Inc. (310) 362-4303 | CA DRE LIC #02235147 Los Angeles, CA



In Association with ParaSell, Inc. | A Licensed Oklahoma Real Estate Broker #183645